



**KS**   
**Rebates**

# Kansas Contractor Interest Informational Session

# Agenda

## • Introductions

## • Participation Benefits

## • Contractor Program Requirements

## • Overview of the KS Home Rebates Program

- **KS** Home Efficiency Rebate (HER)
- **KS** Home Electrification and Appliance Rebate (HEAR)
- Proposed Upgrades
- Contractor Assignments
- Project Identification
- Project Review and Payment
- Contractor Enrollment/Participation recap

## • Questions and Feedback

# Introduction and Roles



## KS Corporation Commission – Energy Division

- Committed to fostering affordable, stable, and reliable energy solutions
- Administers programs and connects Kansans to objective information about conservation, efficiency, and alternative energy
- Works together with stakeholders and partners in private industry, non-governmental organizations, tribes, the public, and local governments to protect the environment



## HORNE

- Serves as Program Implementer for KS Home Rebates Program
- Provides start-to-finish administration and oversight of the Program for Kansas residents
- Consumer outreach and education and marketing efforts to recruit Program participants
- Workforce Development and Contractor management

# Contractor Participation Benefits



Access to a steady  
flow of project leads



Program Training and  
Certification Support



Be Recognized as a KS  
Program-Approved  
Contractor



Streamlined Payment  
and Reimbursement



Partnership with State  
Agencies



Gain valuable experience  
& technical support with  
federal programs &  
compliance



Support for Workforce  
Development in KS



Contribute to Improving  
Comfort in Kansas  
homes

# Contractor Program Participation Requirements

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To participate as a Program-Approved Contractor, **all** contractors must provide (at a minimum):

- ✓ W9
- ✓ Proof of business insurance, including general liability or equivalent coverage, Workman's Compensation, and any other coverages required by applicable law
- ✓ Proof the business is registered with the State of Kansas
- ✓ Proof employees hold appropriate Kansas state license(s), if applicable
- ✓ Attest to successful completion of approved Program training
- ✓ Other trade-specific and/or county licenses, training, and supporting documents

The KS Home Rebates Program-Approved Contractor model will have baseline technical proficiency training, Program administrative orientation around contractor roles, and a formalized QA/QC process.



# KS Home Rebates Program Overview

	Home Efficiency Rebates Allocation (50121)	Home Electrification & Appliance Rebates Allocation (50122)	Total Home Energy Rebates Allocation (50121 & 50122)
Kansas's Allocation	\$52,864,974.00	\$52,663,910.00	\$105,528,884.00

## Eligible Properties

Single Family	A building that contains at least one but not more than two dwelling units that have independent mechanical systems (e.g., heating, cooling, water heating, and ventilation) for each dwelling unit – including manufactured and mobile homes.
Multifamily	Single building containing at least two dwelling units used for residential purposes.

# Home Efficiency Rebate (HER) 50121

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**Focus:** Achieve energy savings goals through **whole-home retrofits.**

## Eligible Upgrades:

- Whole-Home Retrofits: Includes air sealing, insulation, and retrofits for the installation of a heat pump HVAC system, heat pump water heaters, and other energy efficiency improvements.
- Eligible retrofits will probably include weatherization, space heating and cooling, and water heating, among other measures.
- All energy efficiency measures and upgrades must be contractor-installed.

## Program Target Group:

- Applicable to both single family and multifamily residential units.
- Rebates are available to households of any income.
- All homes receiving rebates must first complete an energy assessment.
- A minimum allocation of 40% must be reserved for low-income households.
- A minimum allocation of 10% must be reserved for low-income multifamily households.

**Rebate Details:** Not all DOE recommended measures will be available in the KS Rebate Program.

# Home Electrification and Appliance Rebate (HEAR) 50122

**Focus:** Maximum rebate amounts for **energy-efficient appliances and upgrades.**

## Eligible Appliance and Equipment Upgrades:

- High-Efficiency Equipment: focusing on space heating and cooling heat pumps, heat pump water heaters air sealing, and insulation.
- Electrical Upgrades: Eligibility extends to crucial electrical system enhancements such as service load centers/panels, and electrical wiring.

## Program Target Group:

- Tailored specifically for low-income (earning less than 80% AMI) and moderate-income households (less than 150% of AMI).
- Applicable to both single-family and multifamily residential units.
- A limited energy assessment is required for installation of electric heat pump for space heating/cooling.
- A minimum allocation of 40% must be reserved for low-income households.
- A minimum allocation of 10% must be reserved for low-income multifamily households.

**Rebate Details:** Designed to make energy-efficient appliances and upgrades more accessible to those who benefit most.



# KS Home Rebates Program Summary



## Home Efficiency Rebate Program (HER) *Section 50121*

- Involves retrofitting homes to enhance energy efficiency.
- Includes air sealing, insulation, heat pump HVAC system, heat pump water heaters, and other energy efficiency improvements.



## Home Electrification and Appliance Rebate Program (HEAR) *Section 50122*

- Encourages the adoption of allowable appliances.
- Includes Electrical Upgrades such as service load centers/panels, and electrical wiring.

# Home Energy Rebate Amounts

**DOE Guidance - Home Efficiency Rebate (HER) Income Eligibility and Costs Covered**

IRA Provision Number	Type of Home Energy Project	Maximum Allowed Rebate Amount Per Household Low Income: < 80% AMI	Maximum Allowed Rebate Amount Per Household Above Moderate Income: > 80% AMI
Section 50121	Project with at least <b>20%</b> predicted energy savings	<b>80%</b> of project costs, up to <b>\$4,000</b> (whichever is less)	<b>50%</b> of project costs, up to <b>\$2,000</b>  Maximum of \$200,000 for a multifamily building
Section 50121	Project with at least <b>35%</b> predicted energy savings	<b>80%</b> of project costs, up to <b>\$8,000</b> (whichever is less)	<b>50%</b> of project costs, up to <b>\$4,000.</b>  Maximum of \$400,000 for a multifamily building

# Home Energy Rebate Amounts

**DOE Guidance** - *Home Electrification and Appliance Rebate (HEAR)* Income Eligibility and Costs Covered

IRA Provision Number	Type of Home Energy Project	Maximum Allowed Rebate Amount Per Household Low Income: < 80% AMI	Maximum Allowed Rebate Amount Per Household Above Moderate Income: 80% - 150% AMI
Section 50122	HEAR Project Qualified Technologies	Covers up to <b>100%</b> of project costs.  Provides households with up to <b>\$14,000</b> in rebates.	Covers up to <b>50%</b> of project costs.  Provides households with up to <b>\$14,000</b> in rebates

# Program Rebate Proposed Products/Upgrades

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## UPGRADE TYPE

## PROPOSED QUALIFIED PRODUCT

### Appliances

- Heat Pump for Space Heating and Cooling
- Heat Pump Water Heaters and Heat Pump Clothes Dryer\*
- Electric Stove, Cooktop, Oven and Ranges
- HVAC Upgrades, Domestic Hot Water (DHW) Upgrades

### Building Materials

- Air Sealing and Ventilation Upgrades
- Attic, Wall, Floor and Foundation Insulation
- Electric Service Panel Load Upgrade\*\*
- Electric Wiring\*\*

\* Clothes dryers are eligible for rebates if upgrading from an electric clothes dryer to a heat pump clothes dryer.

\*\* Electric Service Panel Load upgrades and Electric Wiring upgrades are only allowable when necessary for an installed appliance.

# Intake Process

## CONTRACTOR GENERATED LEAD

Contractor refers customers (households) to apply for the Program

Applicant completes the Program application, and their eligibility is reviewed by the Program team

If the Applicant's household is eligible, the applicant will be recommended for the appropriate program (HER or HEAR) and an assessment will be conducted

If the Applicant proceeds with the recommendation, the referring Contractor will be notified (pending if the measure(s) are applicable to their trade)

## PROGRAM GENERATED LEAD

Applicant completes the Program application, and their eligibility is reviewed by the Program team

If the Applicant's household is eligible, the applicant will be recommended for the appropriate program (HER or HEAR) and an assessment will be conducted

If the Applicant proceeds with the assessment recommendations, they will be able to select a contractor from the list of Program-Approved contractors (based on their service area(s) and trade)

The selected Contractor will be notified of a customer lead

# Project Review and Rebate Payment

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## Program Implementer (HORNE) reviews all completed projects, including:

- ✓ Review of an itemized project invoice that is completed and submitted by qualified program contractors
- ✓ Verification that all equipment and materials meet KS Home Rebate specifications
- ✓ Confirmation of final rebate amount to be paid
- ✓ Authorization of rebate payment

## Quality Control

- First 5 to 10 projects completed by each qualified contractor will receive a post-install inspection
- Thereafter, 5% of projects completed by each qualified contractor will receive post-install inspections

Rebates are  
anticipated within

**28**

days of project  
completion



# KS Home Rebates Program Summary

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- HER and HEAR Rebates may not be combined for the same single upgrade.
- Rebates must not exceed the total project cost.
- Not all DOE-recommended measures will be available in the KS Home Rebates Program.
- Maximum allowable rebate amounts may change pending DOE-approval.
- Contractors will be able to refer their customers to apply to the KS Home Rebates Program.

# Contractors for Proposed Measures



## BPI CERTIFIED ASSESSOR

BPI Assessments

Post Retrofit Test Out



## HVAC

HVAC Upgrades

Heat Pump for space heating & cooling



## INSULATION

Attic Insulation

Foundation Insulation

Air Sealing

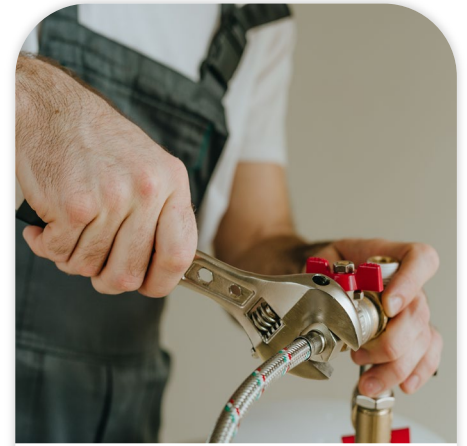


## ELECTRICIAN

Electric Wiring

Electric Load Centers

Stoves, Cooktop



## PLUMBER

Domestic Hot Water

Retrofits or upgrades to existing Gas Appliances

## GENERAL CONTRACTORS

# Responsibilities of KS Program-Approved Contractors

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Provide energy-saving improvements that meet program standards and improve comfort in homes.



Comply with technical specs, reporting, and federal requirements for every project.

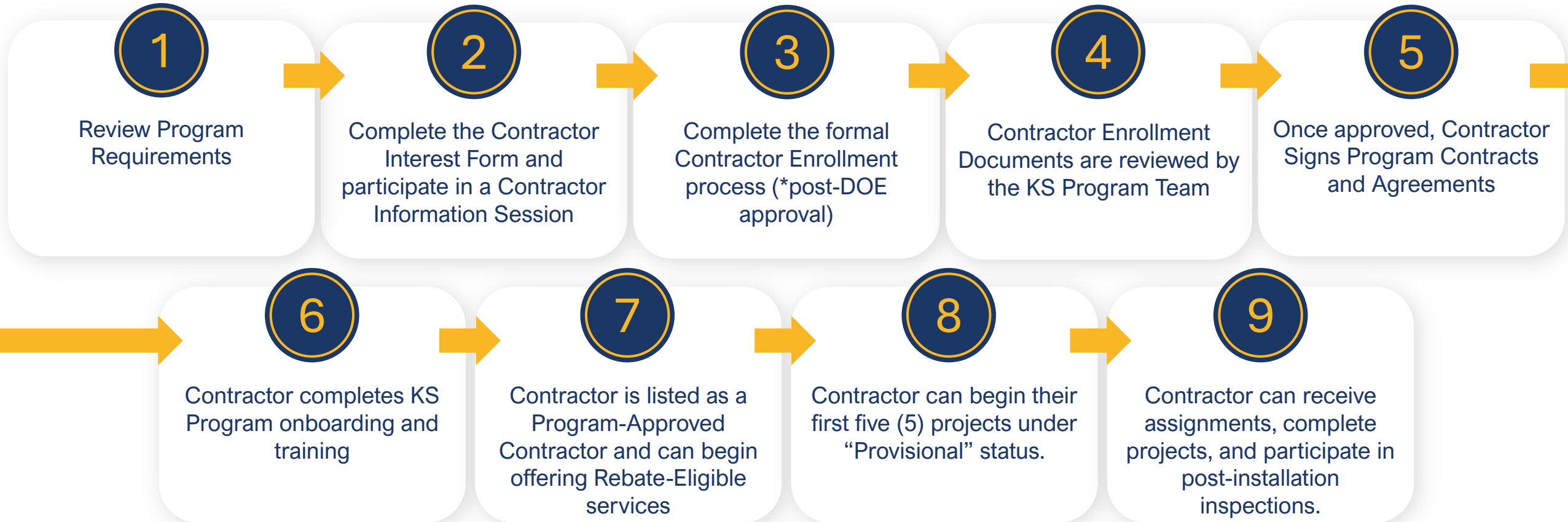


Ensure a smooth, transparent experience for participants through clear communication and professional service.



Help bring stable and reliable energy solutions to Kansans statewide.

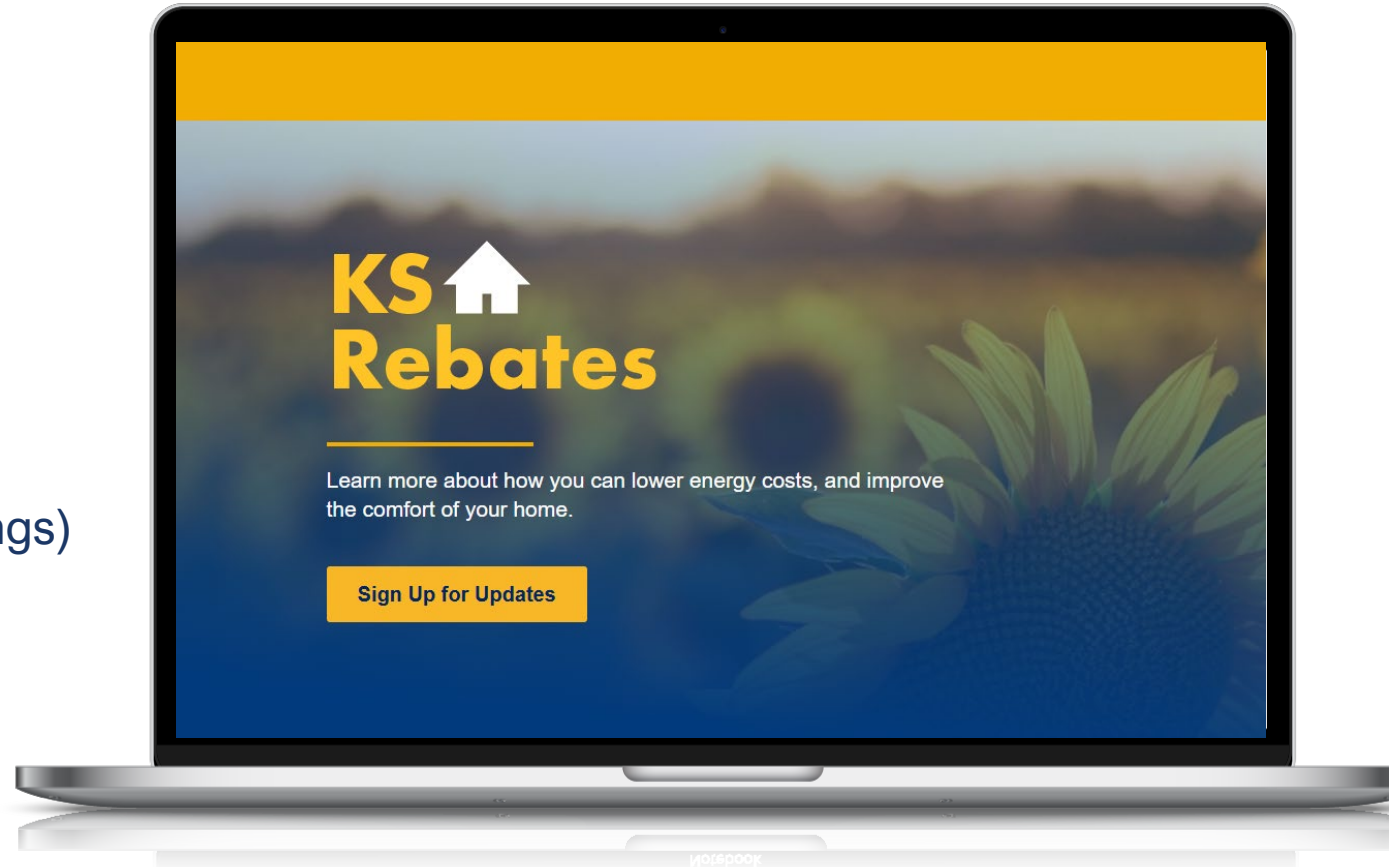
# Contractor Enrollment and Participation



# KS Home Rebates Program – Official Website

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- [kshomerebates.gov](https://kshomerebates.gov)
- Includes:
  - Contractor Page
  - Frequently Asked Questions (FAQs)
  - Email sign-up for Program updates
  - Events and Resources (including past event details and presentation recordings)



# KS Home Rebates Program – Next Steps

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- 1 >> Complete the KS Contractor Interest Questionnaire.
- 2 >> Share the questionnaire and upcoming session with colleagues and members of the contracting community.

*Thursday, October 16th | 12–1 PM CST*

*Thursday October 23<sup>rd</sup> | 1-2 PM CST*

- 3 >> Complete the KS Home Rebates General Public Engagement Program survey.



*Scan the QR Code to complete the Contractor Interest Questionnaire.*



# KS Rebates

General Information

[info@kshomerebates.gov](mailto:info@kshomerebates.gov)

# Thank You!

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